



**GalwayPlus™**  
SPORTS + ENTERTAINMENT

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**EMPOWERING YOUR SUCCESS**

## About GalwayPlus™

GalwayPlus is a first-of-its-kind sports and entertainment platform of the financial services firm Galway Holdings LP (Galway), providing comprehensive financial service solutions for individuals and businesses in the sports & entertainment sectors. Utilizing specialized Galway-owned companies for wealth management, risk management and insurance, and family office services, GalwayPlus delivers comprehensive best in class services in these financial services verticals.

No situation is too complex or nuanced for the professionals spanning the Galway enterprise, and GalwayPlus leverages the power of the Galway network to thoughtfully deliver to its sports & entertainment clients a full spectrum of financial services solutions. We're passionate advocates of continuous growth, and our success is nothing without the success of our clients.

GalwayPlus provides access to this integrated group of businesses, each characterized by:

- ✦ Specialization and long-standing expertise
- ✦ A people-first organization that prioritizes teamwork and collaboration resulting in greater outcomes for our clients
- ✦ Investments in technology, innovation, and data analytics to empower results and enable data-driven decision-making
- ✦ A focus on the guiding principles of trust, integrity, legacy innovation and partnership

## About Galway

Galway Holdings LP is the parent company of a growing and diverse group of financial, consulting, technology, and insurance brands. As an expanding financial services platform, Galway Holdings has been focused on powering its network of companies to develop innovative solutions for the past fifteen years, while a number of our individual businesses have been operating for a combined 100+ years.



**WE HAVE BUILT  
A BEST IN CLASS  
FINANCIAL SERVICES  
DISTRIBUTION  
PLATFORM WITH:**

<b>\$1.6B</b>	Run Rate Revenue (LTM June 2024)
<b>29%</b>	Total Revenue CAGR (2014 – 2023 CAGR)
<b>4,400+</b>	Employees
<b>850+</b>	Producers
<b>100K+</b>	Clients

## The GalwayPlus Advantage

Through the Galway businesses, GalwayPlus spans all aspects of the sports and entertainment worlds, including teams, players, leagues, owners, and stadiums, as well as a variety of solutions for performers, media companies, festivals, and everything in between. The list below, although not all encompassing, demonstrates the breadth of offerings available to you through GalwayPlus.

### RETAIL DISTRIBUTION

Among its retail insurance consulting and brokerage offerings, EPIC Insurance Brokers and Consultants provides a broad menu of specialized services unique to the sports & entertainment industry.



#### **EPIC Entertainment & Sports, including Frost Specialty**

Multiple specialties across film and television production, live music and sports, professional sporting National Governing Bodies (NGBs), and event and festival cancellation.



#### **EPIC Motorsport Insurance**

Property and casualty insurance brokerage for commercial client and motorsport enthusiasts.



#### **EPIC Personal Insurance Services**

Personal insurance lines services designed to protect individuals and families against financial losses and liabilities, including coverage for homes, health, life, and personal belongings.



#### **Fairly Group**

Risk management consulting, workers' compensation, and property and casualty insurance for professional sports organizations, venue managers, and global entertainment companies.



#### **Golf Insurance Services**

Loss control, claims, and other services for golf courses, country clubs, and product manufacturers and retailers.



#### **Greyling Insurance Brokerage**

Specialists in structuring insurance solutions for architects and engineers, including nationally recognized sports venue and infrastructure design build firms.



#### **Oversea Yacht Insurance**

Specialist in providing insurance solutions for owners and operators of luxury yachts and associated marine risks.



#### **Risk Management Product Group**

Risk management solutions across different products, including property and casualty for the PGA TOUR.



#### **EPIC Life/Vanbridge**

Concierge level consulting in one holistic model. Estate and business planning, taxation, income strategies, and executive benefits utilizing life insurance, annuities, disability, and long-term care solutions.



#### **EPIC Farm & Ranch**

Equine insurance brokerage and consulting services to help thoroughbred horse owners secure race and show coverage.

## GALWAY SPECIALTY WHOLESALE (GSW)



Among its wholesale and program intermediary insurance consulting and brokerage offerings, GSW provides a menu of specialized services unique to the sports & entertainment industry.

## WEALTH MANAGEMENT – MAI CAPITAL MANAGEMENT

Through MAI, GalwayPlus helps individual athletes, entertainers and promoters grow and protect their wealth.



### MAI Sports and Entertainment

MAI advisors work with clients to reach and sustain their financial goals providing a full suite of fee based registered investment advisory and family office services for HNW and UHNW athletes and entertainers.

*MAI Capital Management, LLC ("MAI") is an investment adviser registered with the Securities and Exchange Commission.*

## FAMILY OFFICE SERVICES

Through Galway Family Office, GalwayPlus provides full-service family office management and tax services.



### Galway Family Office

Independent, non-conflicted financial planning, estate planning, bookkeeping, and tax services to our sports & entertainment client base.

## CONSULTING

GalwayPlus provides numerous business consulting and advisory services in sports and entertainment, including the sports franchise field.



### Simatree

Analytics, digital transformation, and change management solutions in sports and entertainment.

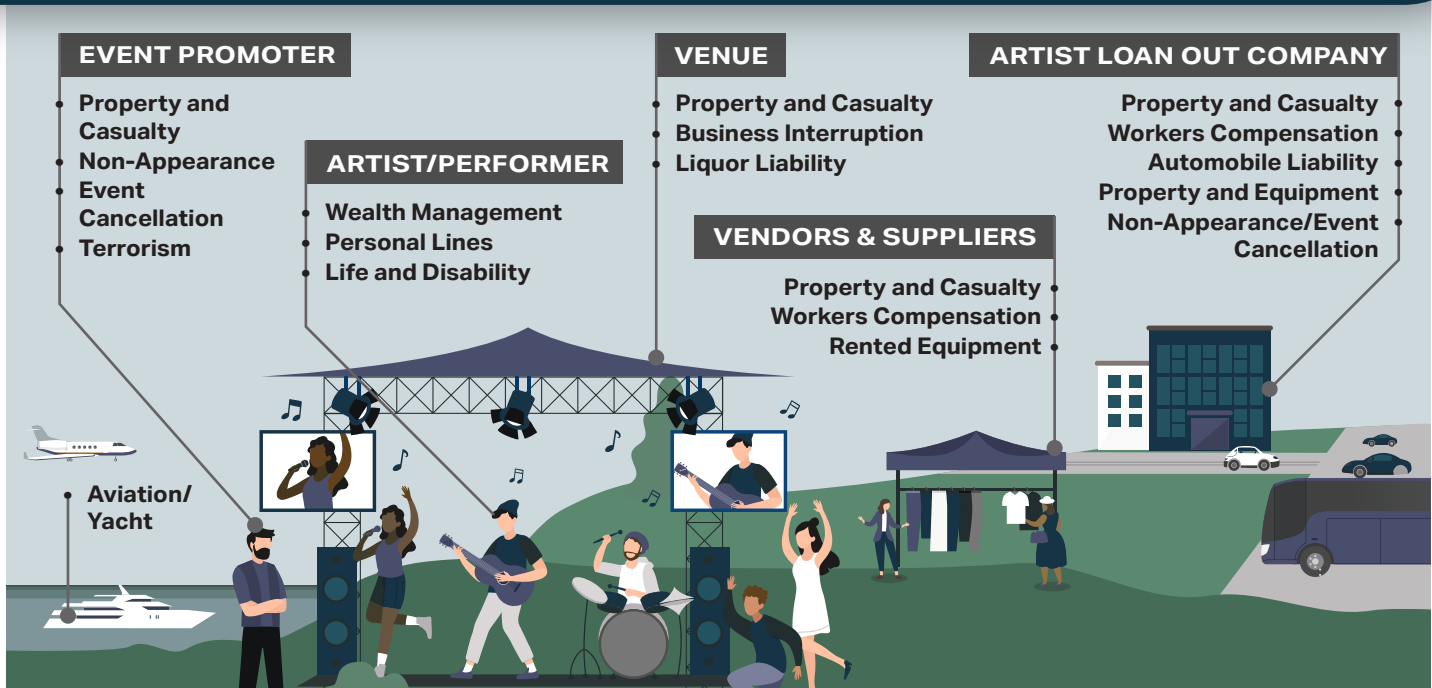
## GalwayPlus – Solving the Spectrum of Needs

GalwayPlus offers unique solutions across all aspects of the sports and entertainment ecosystems providing custom risk analysis, insurance products, and wealth management advice. The following graphics show how GalwayPlus intersects an industry or a category.

### GOLF INDUSTRY



### ENTERTAINMENT





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